



Women in the Law International

Held in conjunction with
Cost Strategies in
International Dispute
Resolution

Network with outstanding
women from across the world

Develop skills to gain the
success and status you want

Be part of the expansion of the
DRI Women in the Law Committee
into a global women's network

01 June 2016

The Law Firm of Cerha Hempel
Spiegelfeld Hlawati
Vienna, Austria

DRI
delivers
resources
to build
your practice ■



The Women in the Law International Seminar is a global educational and networking event for women, designed to enhance the legal skills and business acumen of practicing women lawyers. As the practice of law becomes more global every day, having a worldwide network is becoming even more important. This program provides concrete strengths development that will help women lawyers explore challenging areas, such as self-promotion, leadership, and work-life balance, as well as resiliency. At the same time, this seminar will give practical skills to navigate an increasingly cross-cultural environment, in particular with respect to witness preparation. This seminar boasts distinguished speakers, including in-house lawyers from some of the most recognized companies in the world, experienced attorneys, and thought leaders on professional development and leadership issues that are unique to women lawyers. Please join us in Vienna to learn from our outstanding speakers and for incredible networking opportunities with colleagues and in-house counsel from across the globe.



Christelle Coslin
Women in the Law International
Seminar Co-Chair



Rachel E. Daly
Women in the Law International
Seminar Co-Chair

PRESENTED BY **DRI's Women in the Law Committee** AND **DRI International**

THANK YOU TO:

Sponsor and host:

CHSH

Cerha Hempel Spiegelfeld Hlawati
Partnerschaft von Rechtsanwälten

Sponsors of Networking Lunch:





What You Will Learn

- How to strengthen your sponsorships and strategic alliances
- Gain a better understanding of how to best promote yourself
- Tips for better networking and business development
- How to improve your leadership and executive presence
- Navigating work/life balance and flexibility in your practice
- How to develop a healthy appetite for risk
- The impact of globalization on witness preparation



- 1 Review the brochure and identify sessions of interest to you
- 2 Share this brochure with colleagues
- 3 **Register online** or complete the **form in the back**
- 4 **Add the program** to your calendar
- 5 Share on social media   

Get Started



See what others have to say about DRI seminars

Maximize Your DRI Seminar Experience

No one gets you connected like DRI.

- Access the **DRI Women in the Law Committee** and **DRI International Communities** to network with individual members. Share articles, post blogs, and connect with others on the latest trends in your area of practice.
- Discover the  **DRI Client Connection**—meet in-house registrants and speakers.

PROGRAM SCHEDULE

Click on any speaker name to view bio.

01 JUNE 1 2016


9:30 **Registration** at the **Law Firm Cerha Hempel Spiegelfeld Hlawati**, A-1010 Wien, Dr. Karl Luegerplatz 2, Bel Etage, Vienna, Austria

10:00 **Welcome and Introduction**
Heidi B. Friedman, *Thompson Hine LLP*, Cleveland, Ohio, United States
Patricia J. Armstrong, QC, *Lindsay LLP*, Vancouver, British Columbia, Canada

10:10 **Blueprinting Women for Success: Developing Plans for Success in Sponsorship, Promotion, Networking, Leadership, and Flexibility**
 In today's global workplace, it is no longer enough to be a top notch lawyer. What are the intangibles that differentiate those lawyers who thrive and those who wither? At this program, attendees will explore the five challenging areas where women lawyers should focus, regardless of their practice area or country of origin. These include: sponsorship and strategic alliances; promotion and self-promotion; networking and business development; leadership and executive presence; and work/life balance and flexibility. After gaining a better understanding of the challenges, attendees will learn tangible steps to better navigate their way in the work environment and culture where they live. Attendees will leave the program, armed with feedback and inspiration, to develop the skill sets they need to gain the success and status they want.

MODERATOR | **Deborah Epstein Henry**, *Bliss Lawyers LLC*, Ardmore, Pennsylvania, United States

PANEL

-  **Marianna Nitsch**, *Chanel*, Neuilly-Sur-Seine, France
- Irene Welsler**, *Cerha Hempel Spiegelfeld Hlawati*, Vienna, Austria
-  **Paula Zimmermann**, *EMEAR, Terex Global*, Zurich, Switzerland


 Denotes **THE DRI CLIENT CONNECTION**: In-house speakers

11:00 **The Impact of Globalization on Witness Preparation**
 At the heart of any litigation anywhere on earth are people: people who have a story to communicate and people who decide whether that story is credible and deserving of justice. Depending on the cultural background and world views of the person communicating that story and the audience hearing the story, the outcome of a dispute can be greatly impacted by cultural differences. In this session you will obtain a working knowledge of the basic traits of a few cultures that impact communication in general; learn about perspectives/biases American jurors hold of foreign-born witnesses; learn the key principles of effective witness preparation in a cross-cultural environment and the common mishaps; and learn what is ethical in witness preparation and what is not based on varying world legal systems.

Sandra Donaldson, PhD, *Womble Carlyle Sandridge & Rice LLP*, Winston-Salem, North Carolina, United States

11:50 **Networking Lunch (included in registration)**
 INTRODUCTION REMARKS: **Rachel E. Daly**, *Womble Carlyle Sandridge & Rice LLP*, Winston-Salem, North Carolina, United States

KEYNOTE SPEAKER

 **Lisa J. Brown**, *WABCO Holdings Inc.*, Brussels, Belgium

SPONSORED BY **Lightfoot Franklin & White LLC**
Womble Carlyle Sandridge & Rice LLP

13:00 **Developing a Healthy Appetite for Risk**
 How do you build up a tolerance for taking calculated risks in your job? How do you gain the confidence you need to make a significant change? How do you confront the fear of failure that is preventing you from taking action? In this facilitated discussion, you will learn how to anticipate fallout, confront the worst possible scenario, and focus on resiliency as a means to propel you forward. We will explore triggering events that can give you the courage to finally make a change and how taking small steps and recognizing day-to-day failures are a part of

life that will give you the impetus you need to make a shift. Through personal anecdotes and candid conversation, you will leave this session inspired to confront what you are most afraid of, consider what is needed to overcome your reservations, and determine the necessary steps to get you to make your next move.

Deborah Epstein Henry, *Bliss Lawyers LLC*, Philadelphia, Pennsylvania, United States

13:50

Concluding Remarks


Heidi B. Friedman, *Thompson Hine LLP*, Cleveland, Ohio, United States

14:00–17:00 **Group Networking Activity** | Cocktail party near the Schönbrunn Castle*

*Details to follow by email following registration for the seminar. Cost for activity is at attendee’s own expense.

FACULTY *Click on any name to view bio.*

Patricia J. Armstrong, QC, *Lindsay LLP*, Vancouver, British Columbia, Canada

 **Lisa J. Brown**, *WABCO Holdings Inc.*, Brussels, Belgium

Christelle Coslin, *Hogan Lovells (Paris) LLP*, Paris, France

Rachel E. Daly, *Womble Carlyle Sandridge & Rice LLP*, Winston-Salem, North Carolina, United States

Sandra Donaldson, PhD, *Womble Carlyle Sandridge & Rice LLP*, Winston-Salem, North Carolina, United States

Heidi B. Friedman, *Thompson Hine LLP*, Cleveland, Ohio, United States

Deborah Epstein Henry, *Bliss Lawyers LLC*, Philadelphia, Pennsylvania, United States

 **Marianna Nitsch**, *Chanel*, Neuilly-Sur-Seine, France

Irene Welser, *Cerha Hempel Spiegelfeld Hlawati*, Vienna, Austria

 **Paula Zimmermann**, *EMEAR, Terex Global*, Zurich, Switzerland

View faculty bios online at <http://www.dri.org/Event/20162011> (*Women in the Law International Seminar webpage*); click on “Speaker List” tab.

FACULTY

DRI’s Cost Strategies in International Dispute Resolution Seminar

02–03 June 2016



This seminar will look at different cost regimes and means of funding dispute resolution as well as different ways in which to manage the cost of dispute resolution and strategies that can be employed to leverage cost regimes to the client’s advantage.

Attend both seminars (01–03 June 2016) for one fee (*see registration page for details*).

Download the Cost Strategies in International Dispute Resolution Seminar brochure now.

GENERAL INFORMATION

In-House Counsel

In-house counsel are eligible for free registration to DRI seminars. In-house counsel are defined as licensed attorneys, who are employed exclusively by a corporation or other private sector organization for the purpose of providing legal representation and counsel only to that corporation, its affiliates and subsidiaries. In order to qualify for free registration, the individual must also be a DRI member and a member of DRI's Corporate Counsel Committee. Offer excludes the DRI Annual Meeting.

Claims Executives

Any member of DRI employed as a claims professional by a corporation or insurance company, who spends a substantial portion of his or her professional time hiring or supervising outside counsel in the representation of business, insurance companies or their insureds, associations or governmental entities in civil litigation, will be entitled to free attendance at any DRI program. **Limited to one seminar per calendar year.** Offer excludes DRI Annual Meeting.

Location

The seminar will be held at the **Law Firm Cerha Hempel Spiegel-feld Hlawati**, A-1010 Wien, Dr. Karl Luegerplatz 2, Bel Etage, Vienna, Austria.

Registration Policy

The registration fee is **\$200 (USD)**. **The registration fee will be waived if the registrant registers for DRI's Cost Strategies in Inter-**

national Dispute Resolution, 02-03 June 2016. The registration fee includes course materials, refreshment break, lunch on Wednesday, and networking reception. If you wish to have your name appear on the registration list distributed at the seminar and receive the course materials in advance, DRI must receive your registration by **11 May 2016** (*please allow 10 days for processing*). Registrations received after **11 May 2016** will be processed on-site.

Refund Policy

The registration fee is fully refundable for cancellations received on or before **11 May 2016**. Cancellations received after **11 May 2016** and on or before **18 May 2016**, will receive a refund, less a \$100 processing fee. Cancellations made after **18 May 2016** will not receive a refund, but a \$100 certificate good for any DRI seminar within the next 12 months will be issued. All cancellations and requests for refunds must be made in writing. Fax (312.795.0747) or email (seminars@dri.org) to DRI's Accounting Department. Processing of refunds will occur within four weeks after the date of the seminar. All refunds will be processed in the same method that the payment was received. Substitutions may be made at any time without charge and must be submitted in writing.

Discounts

Travel Discounts DRI offers discounted meeting fares on various major air carriers for **DRI's Women in the Law International Seminar** attendees. To receive these discounts, please contact Direct Travel, DRI's official travel provider, at 800.840.0908. As always, to obtain the lowest available fares, early booking is recommended.

Attire

Business attire is appropriate for all functions.

- The taping or recording of DRI seminars is prohibited without the written permission of DRI.
- Speakers and times may be subject to last-minute changes.
- DRI policy provides there will be no group functions sponsored by others in connection with its seminars.



Hotel Accommodations

A limited number of discounted hotel rooms have been made available at the **Hilton Vienna Plaza, Schottenring 11, 1010 Vienna, Austria** ([click here](#) to view hotel photos).

Take advantage of the group rate of **€189 Single/€209 Double** in one of two ways:

- 1) **Reserve online:** Visit dri.org and go to the **DRI Women in the Law International Seminar page** and click on the "Book Hotel" tab.
- 2) **Or contact the hotel directly at +43 1 313900** and mention the **DRI Women in the Law International Seminar**.

The rate includes service charge, VAT, and a breakfast buffet in the hotel restaurant. The hotel block is limited and rooms and rates are available on a first-come, first-served basis. You must make reservations by **30 April 2016** to be eligible for the group rate. Requests for reservations made after **30 April 2016** are subject to room and rate availability. Should you need to cancel your reservation it must be done seven (7) days prior to your arrival to receive a refund of your first night's deposit.

CLE for Your Practice

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April 6–8
Insurance Coverage and Claims
Loews Chicago Hotel, Chicago, Illinois

April 13–15
**Life, Health, Disability
and ERISA Claims**
*Hyatt Regency Chicago,
Chicago, Illinois*

April 13–15
Trucking Law
*Hyatt Regency Chicago,
Chicago, Illinois*

April 26–29
DRI Deposition Institute
*Verizon Legal Solutions,
Chicago, Illinois*

April 27–29
Employment and Labor Law
*Sheraton Austin Hotel at
the Capitol, Austin, Texas*

May 5–6
Business Litigation
*Hilton Nashville Downtown,
Nashville, Tennessee*

May 5–6
Intellectual Property Litigation
*Hilton Nashville Downtown,
Nashville, Tennessee*

May 5–6
**Retail and Hospitality Litigation
and Claims Management**
Fairmont Chicago, Chicago, Illinois

Publications for Your Practice

Newsletters

Sharing Success (2 times a year) | Visit the **Women in the Law Committee page on dri.org** and scroll down to “Latest Newsletter.”

DRI International (2 times a year) | Visit the **DRI International page on dri.org** and scroll down to “Latest Newsletter.”

Defense Library Series

Women Rainmakers—Roadmap to Success



Diversity and Inclusion in DRI: A Statement of Principle

DRI is the largest international membership organization of attorneys defending the interests of business and individuals in civil litigation.

Diversity is a core value at DRI. Indeed, diversity, which includes sexual orientation, is fundamental to the success of the organization, and we seek out and embrace the innumerable benefits and contributions that the perspectives, backgrounds, cultures, and life experiences a diverse membership provides.

Inclusiveness is the chief means to increase the diversity of DRI's membership and leadership positions. DRI's members and potential leaders are often also members and leaders of other defense organizations. Accordingly, DRI encourages all national, state, and local defense organizations to promote diversity and inclusion in their membership and leadership.

Women in the Law International Seminar

01 June 2016

The Law Firm of Cerha Hempel Spiegelfeld Hlawati
Vienna, Austria

Register online

Download form
to fax or mail

FORMAL NAME

TITLE

NAME (as you would like it to appear on badge)

COMPANY/FIRM/LAW SCHOOL

ADDRESS

CITY

STATE/PROVINCE

ZIP/POST CODE

TELEPHONE

FAX

EMAIL

Please list any special needs _____

Are you a first-time attendee at this DRI seminar? Yes No

How many attorneys
are in your firm? _____

What is your primary
area of practice? _____

REGISTRATION FEE

Registration fee includes seminar attendance, networking events, and course materials. DRI will email a link to download the course materials to all registrants two weeks in advance of the seminar. You can order additional copies of the course materials on CD-ROM by checking the appropriate box below or going online at dri.org.

Member/Nonmember* \$200 (USD)

Law Student Member FREE

In-House Counsel Member** FREE

Claims Executive Member** FREE

* Fee waived if registered for DRI's 02-03 June 2016 **Cost Strategies in International Dispute Resolution Seminar**. Register online for **both now**, send this form with the registration form for the **Cost Strategies seminar**, or contact Customer Service at 312.795.1101.

** As defined on page 4

ADDITIONAL COURSE MATERIALS

Member \$75 Nonmember \$95 (Illinois residents, please add 9.25% sales tax. Shipping charges for U.S. and Canada only: \$6.50)

PAYMENT METHOD (if attending this seminar only)

My check for _____ (USD) is enclosed.

Please charge my VISA MasterCard American Express.

Card # Exp. Date -

Signature _____

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Women International

2016-2011B

Please remit payment by **MAIL** to:

DRI
72225 Eagle Way, Chicago, IL 60678-7252

PHONE: 312.795.1101 | FAX: 312.795.0749 | EMAIL: seminars@dri.org | WEB: dri.org

Please remit payment by **COURIER** to:

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