



Cost Strategies in International Dispute Resolution



New forms of cost funding for disputes

How arbitration can cut costs

Efficient use of data in litigation

Collective actions in
different jurisdiction



02-03 June 2016

Hilton Vienna Plaza

Vienna, Austria

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This seminar, presented by DRI International, will focus on how international commercial litigation can be managed efficiently, at the least cost to clients. At a time when all businesses are increasingly cost conscious, the ability to resolve complex disputes effectively for less money is the goal of most lawyers. Meeting that goal can produce an advantage in an increasingly competitive legal market.

The seminar will look at different cost regimes and means of funding dispute resolution, as well as different ways in which to manage the cost of dispute resolution. It will examine strategies that can be employed to leverage cost regimes to the client's advantage.



Holger C. Bielez
Program Chair



Patricia J. Armstrong, QC
Committee Chair



Philipp Behrendt
Program Vice Chair



Christine Gateau
Committee Vice Chair



R. Craig Mayfield
Law Institute



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What You Will Learn

- How to choose where to fight disputes most cost efficiently
- Strategies for efficient dispute resolution
- What venture capitalists can offer to litigants
- How to manage cases efficiently
- How to use cost regimes to strategic advantage




Get Started

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- Access the **DRI International Community** to network with individual members. Share articles, post blogs, and connect with others on the latest trends in your area of practice.
- Discover the  **DRI Client Connection**—meet in-house registrants and speakers.

PROGRAM SCHEDULE

Click on any speaker name to view bio.

WEDNESDAY, 01 JUNE 2016

18:00 **Registration**

18:00 **Networking Reception**

THURSDAY, 02 JUNE 2016

08:00 **Registration**

08:00 **Coffee Service**

09:00 **Welcome, Introduction, and
Chair's Opening Remarks**

R. Craig Mayfield, *Bradley Arant Boult
Cummings LLP*, Tampa, Florida, United States

Holger C. Bielez, *Wolf Theiss Rechtsanwälte*,
Vienna, Austria

09:15 **Keynote Address: Litigation Funding—
A Global Perspective**

Mr. Perrin will present a rational, commercial response to the need to control the escalating cost risks involved in dispute resolution. Topics covered will include the intersection of common law and civil law, and a comparison of dispute resolution in the United States, Europe, and the Far East. Regulation around the globe, market developments, and issues surrounding disclosed and undisclosed market participants will be explored. Learn about the future shape of litigation funding, opportunities and threats, dos and don'ts, and how to face the funded plaintiff.

 **Leslie Perrin**, *Calunius Capital*,
London, United Kingdom

10:00 **Refreshment Break**

SPONSORED BY **Law Offices of E. Wayne Taff**

10:30 **Cost Regimes in Litigation**

The way in which litigation is funded is evolving quickly in many parts of the world. Access to justice is ever more important as welfare systems struggle to cope. What methods are being used? What methods no longer apply?

What trends are emerging? What can be learnt from the way in which other jurisdictions fund litigation?

MODERATOR | **Holger C. Bielez**, *Wolf Theiss
Rechtsanwälte*, Vienna, Austria

PANEL

Hilde van der Baan, *Allen & Overy LLP*,
Amsterdam, Netherlands

Helen A. Franzese, *Goldberg Segalla LLP*,
London, United Kingdom

Anne Valérie Julien Berthod, *Bär & Karrer AG*,
Geneva, Switzerland

Klaus Saffenreuther, *Linklaters LLP*,
Frankfurt, Germany

12:00 **Network Luncheon (open to all—
included in registration)**

13:30 **Litigation, Arbitration, and ADR: Which
Processes Can Give the Best Value for Money?**

Litigation is the traditional default form of dispute resolution but relies on the state to provide judges and resources. Is litigation still a viable way in which to resolve commercial disputes? What advantages and disadvantages, in terms of cost and efficiency, does arbitration bring? Is ADR really an alternative or is it now an add-on to litigation or arbitration?

MODERATOR | **Philipp Behrendt**, *TaylorWessing*,
Hamburg, Germany

PANEL

Professor Georg Kodek, *Vienna University of
Economics and Business*, Judge of the Austrian
Supreme Court, Vienna, Austria

Anke Meier, *Noerr LLP*, Frankfurt, Germany

Sitesh Mukherjee, *Trilegal*,
New Dehli, Delhi, India

Marc Palay, *Sidley Austin LLP*,
Geneva, Switzerland

“Sufficient networking breaks, good group size and interesting attendees from diverse jurisdictions.”

15:00

Refreshment Break

SPONSORED BY **Hill Ward Henderson**

15:30

Dealing with Data

Today the volume of data available, either as evidence in support of a client's case or as potential discovery or disclosure, has grown at such a rate that the analysis and presentation of such data becomes a major task. No longer does a client's file comprise of a few ring binders of documents. It might be many gigabytes of data in a variety of formats. What methods are used to analyse such data? How can discovery or disclosure be more efficient and where can costs be saved? How can massive volumes of data be presented succinctly to a judge, jury, or arbitrator?

MODERATOR | **Oliver Kunz**, *Walder Wyss Ltd.*, Zurich, Switzerland

PANEL

Michael B. Hixson, *Kroll Ontrack GmbH*, Böblingen, Germany

Shannon Capone Kirk, *Ropes & Gray LLP*, Boston, Massachusetts, United States

 **Damian Murphy**, *UBS*, London, United Kingdom

17:00

Adjourn

18:00

Networking Reception

SPONSORED BY **Walder Wyss Ltd.**

20:00

Dinner/Dine-Arounds

FRIDAY, 03 JUNE 2016

08:00

Registration

08:00

Coffee Service

09:00

Announcements

Patricia J. Armstrong, QC, *Lindsay LLP*, Vancouver, British Columbia, Canada

09:05

Collective Proceedings and Cost Saving

How can a defendant to claims brought by multiple claimants manage those proceedings efficiently and effectively? Representative actions,

class actions, agreements to be bound, test cases, consolidated actions, and other forms of collective action will be reviewed in order to discover what various jurisdictions are doing to allow defendants to handle multiple claimants cost effectively.

MODERATOR | **Helena Wallentin-Lindstrom**, *Lindfors & Co. Attorneys at Law Ltd.*, Helsinki, Finland

PANEL

Stefan Albiez, *Binder Grösswang Rechtsanwälte GmbH*, Vienna, Austria

Jeroen Bedaux, *Osborne Clarke*, Amsterdam, Netherlands

Anja Havedal Ipp, *The Arbitration Institute of the Stockholm Chamber of Commerce*, Stockholm, Sweden

Glenn M. Zakaib, *Cassels Brook and Blackwell LLP*, Toronto, Ontario, Canada

10:20

Refreshment Break

SPONSORED BY **Hill Ward Henderson**

10:50


In-House Counsel Forum: Forum Shopping For Cost Efficiency and Effectiveness


A panel of in-house lawyers will discuss the factors that apply to their choice of jurisdiction when entering into contracts and when disputes arise. To what extent do cost issues apply? To what extent do efficiencies in the process affect decisions? Which jurisdictions are preferred and why?

MODERATOR | **Ana Flores**, *Ana Flores SNAbogados*, Barcelona, Spain

PANEL

 **Jan-Michael Ahrens**, *Siemens AG*, Erlangen, Germany

 **Pamela N. Collingwood**, *Cedars-Sinai Medical Center*, Los Angeles, California, United States

 **Ronald Crawford**, *Zamya Limited*, Geneva, Switzerland

Britta Klingberg, *Fechner Rechtsanwälte PartmbB*, Hamburg, Germany

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12:05

Costing and Funding Strategies: Winning Ways and Ways of Winning

The cost of litigation and how those costs are funded affects the ways in which cases are handled and can create opportunities for successful strategies in cases. Cost regimes or litigation funding can also raise significant questions concerning the alignment of interest between client and counsel. In a contingency fee case, is the lawyer motivated to settle early and disadvantageously for the client in order to save expenditure? The means by which an opponent is funded can impact severely the strategies open to a party. In a conditional fee case, does a lawyer have an interest in delaying payment in order to run up costs? What are the strategic and, possibly, ethical challenges faced by lawyers in handling cases under dif-

ferent costs and funding regimes and what can be done to safeguard the client's position?

MODERATOR | **Christine Gateau**, *Hogan Lovells International LLP*, Paris, France

PANEL

Daniela Karollus-Bruner, *CMS Reich-Rohwig Hainz*, Vienna, Austria

Paul M. Lavelle, *Cotten Schmidt & Abbott LLP*, New Orleans, Louisiana, United States



Leslie Perrin, *Calunius Capital*, London, United Kingdom



Laura E. Proctor, *LP Building Products*, Nashville, Tennessee, United States

13:00

Lunch (*on your own*)

14:15

DRI International Meeting (*open to all*)

15:15

Adjourn

DRI's Women in the Law International Seminar

01 June 2016



Don't miss this opportunity to network with in-house lawyers from some of the most recognized companies in the world, experienced attorneys, and thought leaders. Learn how to navigate an increasingly cross-cultural environment, and examine professional development and leadership issues that are unique to women lawyers.

Attend both seminars (01-03 June 2016) for one fee (*see registration page for details*).

Download the Women in the Law International Seminar brochure now.

GENERAL INFORMATION

In-House Counsel

In-house counsel are eligible for free registration to DRI seminars. In-house counsel are defined as licensed attorneys, who are employed exclusively by a corporation or other private sector organization for the purpose of providing legal representation and counsel only to that corporation, its affiliates and subsidiaries. In order to qualify for free registration, the individual must also be a DRI member and a member of DRI's Corporate Counsel Committee. Offer excludes the DRI Annual Meeting.

Claims Executives

Any member of DRI employed as a claims professional by a corporation or insurance company, who spends a substantial portion of his or her professional time hiring or supervising outside counsel in the representation of business, insurance companies or their insureds, associations or governmental entities in civil litigation, will be entitled to free attendance at any DRI program. **Limited to one seminar per calendar year.** Offer excludes DRI Annual Meeting.

CLE Accreditation

This seminar has been approved for MCLE credit by the State Bar of California for up to **9.5** hours. Accreditation has been requested from every state and jurisdiction with mandatory continuing legal education (CLE) requirements. Certificates of attendance will be provided to each attendee. Attendees are responsible for obtaining CLE credits from their respective states and jurisdictions. Credit availability and requirements vary from state to state and country; please check



A limited number of discounted hotel rooms have been made available at the **Hilton Vienna Plaza, Schottenring 11, 1010 Vienna, Austria** ([click here](#) to view hotel photos).

Take advantage of the group rate of **€189 Single/€209 Double** in one of two ways:

- 1) Reserve online:** Visit **dri.org** and go to the **DRI Cost Strategies in International Dispute Resolution Seminar** page and click on the "Book Hotel" tab.
- 2) Or contact the hotel directly at +43 1 313900** and mention the **DRI Cost Strategies in International Dispute Resolution Seminar**.

The rate includes service charge, VAT, and a breakfast buffet in the hotel restaurant. The hotel block is limited and rooms and rates are available on a first-come, first-served basis. You must make reservations by **30 April 2016** to be eligible for the group rate. Requests for reservations made after **30 April 2016** are subject to room and rate availability. Should you need to cancel your reservation it must be done seven (7) days prior to your arrival to receive a refund of your first night's deposit.

the DRI website at **dri.org** for the latest information for your state and jurisdiction.

Registration Policy

Save \$100 when you register by 4 May 2016. (See the registration form for pricing.) The registration fee includes course materials, coffee service, refreshment breaks, lunch on Thursday, and networking receptions. If you wish to have your name appear on the registration list distributed at the conference and receive the course materials in advance, DRI must receive your registration by **11 May 2016** (*please allow 10 days for processing*). Registrations received after **11 May 2016** will be processed on-site.

Refund Policy

The registration fee is fully refundable for cancellations received on or before **11 May 2016**. Cancellations received after **11 May 2016** and on or before **18 May 2016**, will receive a refund, less a \$100 processing fee. Cancellations made after **18 May 2016** will not receive a refund, but a \$100 certificate good for any DRI seminar within the next 12 months will be issued. All cancellations and requests for refunds must be made in writing. Fax (312.795.0747) or email (seminars@dri.org) to DRI's Accounting Department. Processing of refunds will occur within four weeks after the date of the seminar. All refunds will be processed in the same method that the payment was received. Substitutions may be made at any time without charge and must be submitted in writing.

Discounts

Group Discount The first and second registrations from the same firm or company are subject to the fees outlined previously. The registration fee for additional registrants from the same firm or company is **\$695**, regardless of membership status. All registrations must be received at the same time to receive the discount.

Travel Discounts DRI offers discounted meeting fares on various major air carriers for **DRI's Cost Strategies in International Dispute Seminar** attendees. To receive these discounts, please contact Direct Travel, DRI's official travel provider, at 800.840.0908. As always, to obtain the lowest available fares, early booking is recommended.

- The taping or recording of DRI seminars is prohibited without the written permission of DRI.
- Speakers and times may be subject to last-minute changes.
- DRI policy provides there will be no group functions sponsored by others in connection with its seminars.

Hotel Accommodations

FACULTY *Click on any name to view bio.*

 **Jan-Michael Ahrens**, Siemens AG, Erlangen, Germany

Stefan Albiez, Binder Grösswang Rechtsanwälte GmbH,
Vienna, Austria


Patricia J. Armstrong, QC, Lindsay LLP,
Vancouver, British Columbia, Canada

Jeroen Bedaux, Osborne Clarke, Amsterdam, Netherlands

Philipp Behrendt, TaylorWessing, Hamburg, Germany

Holger C. Bielez, Wolf Theiss Rechtsanwälte, Vienna, Austria

 **Pamela N. Collingwood**, Cedars-Sinai Medical Center,
Los Angeles, California, United States

 **Ronald Crawford**, Zamy Limited, Geneva, Switzerland

Ana Flores, SNAbogados, Barcelona, Spain

Helen A. Franzese, Goldberg Segalla LLP,
London, United Kingdom

Christine Gateau, Hogan Lovells International LLP,
Paris, France

Anja Havedal Ipp, The Arbitration Institute of the Stockholm
Chamber of Commerce, Stockholm, Sweden

Michael B. Hixson, Kroll Ontrack GmbH, Böblingen, Germany

Anne Valérie Julien Berthod, Bär & Karrer AG,
Geneva, Switzerland

Daniela Karollus-Bruner, CMS Reich-Rohwig Hainz,
Vienna, Austria

Shannon Capone Kirk, Ropes & Gray LLP,
Boston, Massachusetts, United States

 Denotes **THE DRI CLIENT CONNECTION**: In-house speakers

Britta Klingberg, Fechner Rechtsanwälte PartmbB,
Hamburg, Germany

Professor Georg Kodek, Vienna University of Economics
and Business, Judge of the Austrian Supreme Court,
Vienna, Austria


Oliver Kunz, Walder Wyss Ltd., Zurich, Switzerland

Paul M. Lavelle, Cotten Schmidt & Abbott LLP,
New Orleans, Louisiana, United States

R. Craig Mayfield, Bradley Arant Boult Cummings LLP,
Tampa, Florida, United States

Anke Meier, Noerr LLP, Frankfurt, Germany

Sitesh Mukherjee, Trilegal, New Dehli, Delhi, India

 **Damian Murphy**, UBS, London, United Kingdom

Marc S. Palay, Sidley Austin LLP, Geneva, Switzerland

 **Leslie Perrin**, Calunius Capital, London, United Kingdom

 **Laura E. Proctor**, LP Building Products,
Nashville, Tennessee, United States

Klaus Saffenreuther, Linklaters LLP, Frankfurt, Germany

Hilde van der Baan, Allen & Overy LLP,
Amsterdam, Netherlands

Helena Wallentin-Lindstrom, Lindfors & Co. Attorneys at
Law Ltd., Helsinki, Finland

Glenn M. Zakaib, Cassels Brook and Blackwell LLP,
Toronto, Ontario, Canada

View faculty bios online at <http://www.dri.org/Event/2016E210> (*Cost Strategies in International Dispute Resolution Seminar webpage*); click on “Speaker List” tab.



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Chicago, Illinois*

April 27-29
Employment and Labor Law
*Sheraton Austin Hotel at
the Capitol, Austin, Texas*

May 5-6
Business Litigation
*Hilton Nashville Downtown,
Nashville, Tennessee*

May 5-6
Intellectual Property Litigation
*Hilton Nashville Downtown,
Nashville, Tennessee*

May 5-6
**Retail and Hospitality Litigation
and Claims Management**
Fairmont Chicago, Chicago, Illinois

May 19-20
Drug and Medical Device Litigation
*Chicago Marriott Downtown,
Chicago, Illinois*

July 21-22
Class Actions
JW Marriott, Washington, DC

Publications for Your Practice

Newsletter *DRI International* (*two times a year*)

Visit the **DRI International webpage** and scroll down to "Latest Newsletter."

DRI International focus in *For The Defense*

March 2015

May 2012



Diversity and Inclusion in DRI: A Statement of Principle

DRI is the largest international membership organization of attorneys defending the interests of business and individuals in civil litigation.

Diversity is a core value at DRI. Indeed, diversity, which includes sexual orientation, is fundamental to the success of the organization, and we seek out and embrace the innumerable benefits and contributions that the perspectives, backgrounds, cultures, and life experiences a diverse membership provides.

Inclusiveness is the chief means to increase the diversity of DRI's membership and leadership positions. DRI's members and potential leaders are often also members and leaders of other defense organizations. Accordingly, DRI encourages all national, state, and local defense organizations to promote diversity and inclusion in their membership and leadership.

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<input type="checkbox"/> Women in the Law International Seminar (\$200 fee waived when registered for this program)			

ADDITIONAL COURSE MATERIALS

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