



Women in the Law International

Held in conjunction with
Cost Strategies in
International Dispute
Resolution



Network with outstanding
women from across the world



Develop skills to gain the
success and status you want



Be part of the expansion of the
DRI Women in the Law Committee
into a global women's network



01 June 2016

The Law Firm of Cerha Hempel
Spiegelfeld Hlawati
Vienna, Austria

DRI
delivers
resources
to build
your practice ■

The Women in the Law International Seminar is a global educational and networking event for women, designed to enhance the legal skills and business acumen of practicing women lawyers. As the practice of law becomes more global every day, having a worldwide network is becoming even more important. This program provides concrete strengths development that will help women lawyers explore challenging areas, such as self-promotion, leadership, and work-life balance, as well as resiliency. At the same time, this seminar will give practical skills to navigate an increasingly cross-cultural environment, in particular with respect to witness preparation. This seminar boasts distinguished speakers, including in-house lawyers from some of the most recognized companies in the world, experienced attorneys, and thought leaders on professional development and leadership issues that are unique to women lawyers. Please join us in Vienna to learn from our outstanding speakers and for incredible networking opportunities with colleagues and in-house counsel from across the globe.



Christelle Coslin
Women in the Law International
Seminar Co-Chair



Rachel E. Daly
Women in the Law International
Seminar Co-Chair

PRESENTED BY **DRI's Women in the Law Committee** AND **DRI International**

THANK YOU TO:

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Sponsors of Networking Lunch:





What You Will Learn

- How to strengthen your sponsorships and strategic alliances
- Gain a better understanding of how to best promote yourself
- Tips for better networking and business development
- How to improve your leadership and executive presence
- Navigating work/life balance and flexibility in your practice
- How to develop a healthy appetite for risk
- The impact of globalization on witness preparation



Get Started



See what others have to say about DRI seminars

Maximize Your DRI Seminar Experience No one gets you connected like DRI.

- Access the **DRI Women in the Law Committee** and **DRI International Communities** to network with individual members. Share articles, post blogs, and connect with others on the latest trends in your area of practice.
- Discover the  **DRI Client Connection**—meet in-house registrants and speakers.

PROGRAM SCHEDULE**01 JUNE 1 2016**

9:30 Registration at the Law Firm Cerha Hempel
Spiegelfeld Hlawati, A-1010 Wien, Dr. Karl Luegerplatz 2, Bel Etage, Vienna, Austria

10:00 Welcome and Introduction

Heidi B. Friedman, Thompson Hine LLP,
 Cleveland, Ohio, United States

Patricia J. Armstrong, QC, Lindsay LLP,
 Vancouver, British Columbia, Canada

10:10 Blueprinting Women for Success: Developing Plans for Success in Sponsorship, Promotion, Networking, Leadership, and Flexibility

In today's global workplace, it is no longer enough to be a top notch lawyer. What are the intangibles that differentiate those lawyers who thrive and those who wither? At this program, attendees will explore the five challenging areas where women lawyers should focus, regardless of their practice area or country of origin. These include: sponsorship and strategic alliances; promotion and self-promotion; networking and business development; leadership and executive presence; and work/life balance and flexibility. After gaining a better understanding of the challenges, attendees will learn tangible steps to better navigate their way in the work environment and culture where they live. Attendees will leave the program, armed with feedback and inspiration, to develop the skill sets they need to gain the success and status they want.

MODERATOR | Deborah Epstein Henry,
Bliss Lawyers LLC,
 Ardmore, Pennsylvania, United States

PANEL

 **Marianna Nitsch, Chanel,**
 Neuilly-Sur-Seine, France

Irene Welser, Cerha Hempel
Spiegelfeld Hlawati, Vienna, Austria

 **Paula Zimmermann, EMEAR, Terex Global,**
 Zurich, Switzerland

Click on any speaker name to view bio.

11:00

The Impact of Globalization on Witness Preparation

At the heart of any litigation anywhere on earth are people: people who have a story to communicate and people who decide whether that story is credible and deserving of justice. Depending on the cultural background and world views of the person communicating that story and the audience hearing the story, the outcome of a dispute can be greatly impacted by cultural differences. In this session you will obtain a working knowledge of the basic traits of a few cultures that impact communication in general; learn about perspectives/biases American jurors hold of foreign-born witnesses; learn the key principles of effective witness preparation in a cross-cultural environment and the common mishaps; and learn what is ethical in witness preparation and what is not based on varying world legal systems.

Sandra Donaldson, PhD,

Womble Carlyle Sandridge & Rice LLP,
 Winston-Salem, North Carolina, United States

11:50

Networking Lunch (included in registration)

INTRODUCTION REMARKS: **Rachel E. Daly,**
Womble Carlyle Sandridge & Rice LLP,
 Winston-Salem, North Carolina, United States

KEYNOTE SPEAKER

 **Lisa J. Brown, WABCO Holdings Inc.,**
 Brussels, Belgium

SPONSORED BY **Lightfoot Franklin & White LLC**

Womble Carlyle Sandridge & Rice LLP

13:00

Developing a Healthy Appetite for Risk

How do you build up a tolerance for taking calculated risks in your job? How do you gain the confidence you need to make a significant change? How do you confront the fear of failure that is preventing you from taking action? In this facilitated discussion, you will learn how to anticipate fallout, confront the worst possible scenario, and focus on resiliency as a means to propel you forward. We will explore triggering events that can give you the courage to finally make a change and how taking small steps and recognizing day-to-day failures are a part of



Denotes **THE DRI CLIENT CONNECTION:** In-house speakers

life that will give you the impetus you need to make a shift. Through personal anecdotes and candid conversation, you will leave this session inspired to confront what you are most afraid of, consider what is needed to overcome your reservations, and determine the necessary steps to get you to make your next move.

Deborah Epstein Henry, Bliss Lawyers LLC,
Philadelphia, Pennsylvania, United States

13:50

Concluding Remarks

Heidi B. Friedman, Thompson Hine LLP,
Cleveland, Ohio, United States

14:00–17:00 **Group Networking Activity** | Cocktail party near the Schönbrunn Castle*

*Details to follow by email following registration for the seminar. Cost for activity is at attendee's own expense.

FACULTY Click on any name to view bio.

Patricia J. Armstrong, QC, Lindsay LLP,
Vancouver, British Columbia, Canada

 **Lisa J. Brown**, WABCO Holdings Inc., Brussels, Belgium

Christelle Coslin, Hogan Lovells (Paris) LLP, Paris, France

Rachel E. Daly, Womble Carlyle Sandridge & Rice LLP,
Winston-Salem, North Carolina, United States

Sandra Donaldson, PhD, Womble Carlyle Sandridge &
Rice LLP, Winston-Salem, North Carolina, United States

Heidi B. Friedman, Thompson Hine LLP,
Cleveland, Ohio, United States

Deborah Epstein Henry, Bliss Lawyers LLC,
Philadelphia, Pennsylvania, United States

 **Marianna Nitsch**, Chanel, Neuilly-Sur-Seine, France

Irene Welser, Cerha Hempel Spiegelfeld Hlawati,
Vienna, Austria

 **Paula Zimmermann**, EMEAR, Terex Global,
Zurich, Switzerland

**View faculty bios online at [http://www.dri.org/
Event/20162011](http://www.dri.org/Event/20162011) (Women in the Law International Seminar
webpage); click on "Speaker List" tab.**

FACULTY

DRI's Cost Strategies in International Dispute Resolution Seminar

02–03 June 2016



This seminar will look at different cost regimes and means of funding dispute resolution as well as different ways in which to manage the cost of dispute resolution and strategies that can be employed to leverage cost regimes to the client's advantage.

Attend both seminars (01–03 June 2016) for one fee (see registration page for details).

Download the Cost Strategies in International Dispute Resolution Seminar brochure now.

GENERAL INFORMATION

In-House Counsel

In-house counsel are eligible for free registration to DRI seminars. In-house counsel are defined as licensed attorneys, who are employed exclusively by a corporation or other private sector organization for the purpose of providing legal representation and counsel only to that corporation, its affiliates and subsidiaries. In order to qualify for free registration, the individual must also be a DRI member and a member of DRI's Corporate Counsel Committee. Offer excludes the DRI Annual Meeting.

Claims Executives

Any member of DRI employed as a claims professional by a corporation or insurance company, who spends a substantial portion of his or her professional time hiring or supervising outside counsel in the representation of business, insurance companies or their insureds, associations or governmental entities in civil litigation, will be entitled to free attendance at any DRI program. **Limited to one seminar per calendar year.** Offer excludes DRI Annual Meeting.

Location

The seminar will be held at the **Law Firm Cerha Hempel Spiegel-feld Hawatzi**, A-1010 Wien, Dr. Karl Luegerplatz 2, Bel Etage, Vienna, Austria.

Registration Policy

The registration fee is **\$200 (USD)**. **The registration fee will be waived if the registrant registers for DRI's Cost Strategies in Inter-**



Hotel Accommodations

A limited number of discounted hotel rooms have been made available at the **Hilton Vienna Plaza, Schottenring 11, 1010 Vienna, Austria** ([click here](#) to view hotel photos).

Take advantage of the group rate of **€189 Single/€209 Double** in one of two ways:

- 1) Reserve online: Visit dri.org and go to the **DRI Women in the Law International Seminar page** and click on the "Book Hotel" tab.
- 2) Or contact the hotel directly at **+43 1 313900** and mention the **DRI Women in the Law International Seminar**.

The rate includes service charge, VAT, and a breakfast buffet in the hotel restaurant. The hotel block is limited and rooms and rates are available on a first-come, first-served basis. You must make reservations by **30 April 2016** to be eligible for the group rate. Requests for reservations made after **30 April 2016** are subject to room and rate availability. Should you need to cancel your reservation it must be done seven (7) days prior to your arrival to receive a refund of your first night's deposit.

CLE for Your Practice

[View All Seminars](#)

[View All Webcasts](#)

April 6–8 Insurance Coverage and Claims <i>Loews Chicago Hotel, Chicago, Illinois</i>	April 27–29 Employment and Labor Law <i>Sheraton Austin Hotel at the Capitol, Austin, Texas</i>
April 13–15 Life, Health, Disability and ERISA Claims <i>Hyatt Regency Chicago, Chicago, Illinois</i>	May 5–6 Business Litigation <i>Hilton Nashville Downtown, Nashville, Tennessee</i>
April 13–15 Trucking Law <i>Hyatt Regency Chicago, Chicago, Illinois</i>	May 5–6 Intellectual Property Litigation <i>Hilton Nashville Downtown, Nashville, Tennessee</i>
April 26–29 DRI Deposition Institute <i>Verizon Legal Solutions, Chicago, Illinois</i>	May 5–6 Retail and Hospitality Litigation and Claims Management <i>Fairmont Chicago, Chicago, Illinois</i>

Publications for Your Practice

Newsletters

Sharing Success (2 times a year) | Visit the [Women in the Law Committee page](#) on dri.org and scroll down to “Latest Newsletter.”

DRI International (2 times a year) | Visit the [DRI International page](#) on dri.org and scroll down to “Latest Newsletter.”

Defense Library Series

Women Rainmakers—Roadmap to Success



Committed to Diversity

Diversity and Inclusion in DRI: A Statement of Principle

DRI is the largest international membership organization of attorneys defending the interests of business and individuals in civil litigation.

Diversity is a core value at DRI. Indeed, diversity, which includes sexual orientation, is fundamental to the success of the organization, and we seek out and embrace the innumerable benefits and contributions that the perspectives, backgrounds, cultures, and life experiences a diverse membership provides.

Inclusiveness is the chief means to increase the diversity of DRI's membership and leadership positions. DRI's members and potential leaders are often also members and leaders of other defense organizations. Accordingly, DRI encourages all national, state, and local defense organizations to promote diversity and inclusion in their membership and leadership.

Women in the Law International Seminar

01 June 2016

The Law Firm of Cerha Hempel Spiegelfeld Hlawati
Vienna, Austria

[Register online](#)

[Download form
to fax or mail](#)

FORMAL NAME

TITLE

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ADDRESS

CITY

STATE/PROVINCE

ZIP/POST CODE

TELEPHONE

FAX

EMAIL

Please list any special needs _____

Are you a first-time attendee at this DRI seminar? Yes No

How many attorneys
are in your firm? _____

What is your primary
area of practice?

REGISTRATION FEE

Registration fee includes seminar attendance, networking events, and course materials. DRI will email a link to download the course materials to all registrants two weeks in advance of the seminar. You can order additional copies of the course materials on CD-ROM by checking the appropriate box below or going online at dri.org.

- | | |
|--|-------------|
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* Fee waived if registered for DRI's 02-03 June 2016 Cost Strategies in International Dispute Resolution Seminar. Register online for both now, send this form with the registration form for the Cost Strategies seminar, or contact Customer Service at 312.795.1101.

** As defined on page 4

ADDITIONAL COURSE MATERIALS

- Member \$75 Nonmember \$95 (Illinois residents, please add 9.25% sales tax. Shipping charges for U.S. and Canada only: \$6.50)

PAYMENT METHOD (if attending this seminar only)

- My check for _____ (USD) is enclosed.
 Please charge my VISA MasterCard American Express.

3400-2011-21
Women International

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